

# Fleet and Vehicle Safety Management Resources from CNA



We can show you more.®

RISK CONTROL



Driver behavior affects your fleet's performance – and your bottom line – every trip, every day. It contributes to more than 80 percent of crashes and up to 33 percent of fuel consumption.\* Improving that behavior is one of the easiest ways your company can lessen the chance that your employee will be involved in an accident while driving for business.

## GreenRoad™ delivers results

As a feature of our commercial auto coverage, CNA now offers policyholders access to GreenRoad™, the leader in driver performance and fleet management solutions. Through the innovative use of cloud and mobile technology, GreenRoad™ offers driver-performance and fleet-tracking services, complemented with CNA Risk Control's driver coaching. GreenRoad™ drivers typically use less fuel and have accidents less frequently. As a participant in CNA's Allied Vendor program, GreenRoad™ offers its driver performance programs to CNA policyholders at special rates.

Through an in-vehicle device, Android or Apple phone/tablet, GreenRoad™ monitors driver behavior with real-time driver feedback in five major categories. The GreenRoad™ sensors measure acceleration, braking, cornering, directional lane change and speeding. Drivers can self correct while they drive – not after the fact in a training room. GreenRoad™ provides weekly scoring with tips that address specific driver behaviors as well as other training tools.

## Better drivers, better results

GreenRoad™ customers see their accident-related costs drop by 50 – 70 percent and fuel consumption lowered by up to 15 percent. Safer, more efficient driving may also extend the life of your company's vehicles.

\* Source: GreenRoad

## Your SORCE® for driver education

Driver education does not stop once you receive your license. CNA's SORCE® program offers a range of complimentary, one-hour courses designed to address a range of driver and fleet exposures. These include:

- Avoiding rear-end collisions
- DOT regulations
- Driver distractions
- Driver fatigue
- Driver selection
- Parking lot awareness
- Road rage

SORCE® On Demand provides instant access to courses that are based on proven adult-learning principles and the latest regulatory requirements. They address concerns such as accident investigation, distracted driving and van safety. Many of these topics are also covered in our library of Risk Control bulletins.

Your independent broker or CNA Risk Control consultant can help you determine which resources are best suited for your company's needs.



GreenRoad™ is the leading driver performance management service for fleets. Through the innovative use of cloud and mobile technology, the company offers an array of driver-performance and fleet-tracking services. GreenRoad™ drivers typically use less fuel and have accidents less frequently. For additional information, please contact your local CNA Underwriter.

To help your company experience the GreenRoad™ difference, you are eligible for a no-obligation, introductory rate. And should you decide to continue with GreenRoad, the introductory fees will be applied toward your two-year contract.

### Four-Month Introductory Offer

In-vehicle edition (includes installation):

- Up to 10 vehicles: \$2,709
- Up to 30-40 vehicles: \$6,774
- Up to 50 vehicles: \$13,548

SmartPhone is \$10.00 per month/per phone, no installation cost (Android system only).

Note: The advanced tracking feature can be evaluated on 2-3 vehicles during this period at no charge

### Standard CNA Program:

After the 4-month introductory period, the following monthly rates will apply.

In-vehicle edition (minimum contract period):

- \$39.00 a month per vehicle (2-year)
- \$37.00 a month per vehicle (3-year)
- GreenRoad Android edition: \$19.00 a month per device (1-year)

Note: The advanced tracking feature is available for \$10.00 per vehicle (1-year minimum contract).



For more information, please contact your CNA underwriter.

