

# Central Region

## Demonstrating Broad Appetite

Each win tells a story - why brokers and clients chose CNA and how our differentiated approach helped secure the right coverage for complex risks. From comprehensive multi-line placements to fast, responsive underwriting and specialized terms, these wins showcase our ability to partner with you to solve challenges and create value for your clients.

Description of Operations	Customer Segment	Coverages Written	Premium	Reasons for Success
<b>Tunneling</b>	Construction	GL, Directors and Officers, Umbrella	\$145,000	Delivered a combined casualty, auto, and CEF solution under a single policy.
<b>Street &amp; road paving</b>	Construction	GL, Umbrella	\$50,000	Provided a fast turnaround to support an existing client.
<b>Wood products manufacturing</b>	Manufacturing	Boiler and Machinery, GL, Directors and Officers, Property, Umbrella	\$125,000	Offered competitive wording within a coordinated multi-line solution.
<b>Contractors' equipment</b>	Services	Automobile, Boiler and Machinery, GL, Property, Umbrella	\$1,375,000	Delivered broad coverage supported by expedited service.
<b>Electrical machinery, equipment</b>	Manufacturing	Marine	\$260,000	Demonstrated a strong understanding of client operations.
<b>Architectural consulting</b>	Professional Services	Automobile, GL, Umbrella	\$150,000	Tailored an international solution backed by a proven claims track record.
<b>Banks</b>	Financial Institutions	Umbrella	\$30,000	Maintained a consistent underwriting approach and strong broker relationship.
<b>Executive supervisors (Contractors)</b>	Real Estate	GL	\$25,000	Engaged closely with the client to develop a complex, tailored solution.
<b>Computers distribution</b>	Technology	Excess – D&O	\$310,000	Leveraged a long-standing relationship to build a tailored solution following the client's public listing.



For more information, please contact your local CNA underwriter or visit our website at [cnacanada.ca](http://cnacanada.ca).