

Central Region

Demonstrating Broad Appetite

Each win tells a story - why brokers and clients chose CNA and how our differentiated approach helped secure the right coverage for complex risks. From comprehensive multi-line placements to fast, responsive underwriting and specialized terms, these wins showcase our ability to partner with you to solve challenges and create value for your clients.

Description of Operations	Customer Segment	Coverages Written	Premium	Reasons for Success
Machinery parts packaging	Manufacturing	Auto, Boiler and Machinery, GL, Directors and Officers, Fidelity, Property, Umbrella	\$80,000	International capabilities and a multi-line solution.
Excavation	Construction	Boiler and Machinery, GL, Directors and Officers, Builder's Risk, Umbrella	\$210,000	Comprehensive package solution including auto.
Contractors	Construction	Boiler and Machinery, Builder's Risk	\$185,000	Tailored terms for a complex risk supported by in-depth exposure analysis and expedited service.
Machinery parts manufacturing	Manufacturing	Auto, Boiler and Machinery, GL, Directors and Officers, Fidelity, Property, Umbrella	\$80,000	Comprehensive multi-line solution with fast response time.
Electronic components manufacturing	Technology	Marine	\$55,000	Tailored coverage and quick turnaround.
Freight forwarders	Transportation and Utilities	Other Liability	\$25,000	Strong relationship with the broker.
Buildings	Real Estate	GL, Umbrella	\$200,000	Tailored service to support clients securing lower excess layer.
Real estate – investment trusts	Financial Institutions	GL	\$160,000	Cross-border underwriting alignment for complex risk
Banks	Financial Institutions	GL, Umbrella	\$105,000	Trusted, well-established working relationship with the broker.

Advertising agencies	Services	Directors and Officers Liability, Fidelity, Professional Liability	\$160,000	Collaborative underwriting relationship with the broker.
Power company	Transportation and Utilities	Directors and Officers	\$100,000	Effective underwriting facilitated movement to lower layer.



For more information, please contact your local CNA underwriter or visit our website at cnacanada.ca.

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