

Western Region

Demonstrating Broad Appetite

Each win tells a story - why brokers and clients chose CNA and how our differentiated approach helped secure the right coverage for complex risks. From comprehensive multi-line placements to fast, responsive underwriting and specialized terms, these wins showcase our ability to partner with you to solve challenges and create value for your clients.

Description of Operations	Customer Segment	Coverages Written	Premium	Reasons for Success
Auto parts manufacturing	Manufacturing	Boiler and Machinery, GL, Directors and Officers, Property	\$75,000	Comprehensive capability across U.S. sales, transit, and BI exposures.
Construction machinery & equipment	Manufacturing	Boiler and Machinery, GL, Directors and Officers, Property, Umbrella	\$50,000	Specialized U.S. admitted capability with favorable primary and non-contributory terms.
Machinery parts manufacturing	Manufacturing	Boiler and Machinery, GL, Property	\$40,000	Cross-border capabilities and product recall coverage.
Road construction	Construction	Boiler and Machinery, Builder's Risk	\$105,000	Technical coverage expertise for complex highway and bridge construction risks.
Landscaping	Construction	Boiler and Machinery, GL, Directors and Officers, Builder's Risk, Umbrella	\$25,000	Clear understanding of operations differentiated CNA from incumbent.
Oil and Gas Operations	Oil & Gas	Boiler and Machinery, GL, Directors and Officers, Property, Umbrella	\$165,000	Comprehensive package solution.
Buildings & premises	Real Estate	Boiler and Machinery, GL, Directors and Officers, Property, Umbrella	\$150,000	100% property capacity and quick turnaround.
Excavation – Road	Construction	Boiler and Machinery, Property	\$115,000	Specialized CEF underwriting that included rental equipment flexibility.
Contractors	Construction	Marine	\$60,000	Partnered to provide a comprehensive solution for a complex risk.
Construction machinery & equipment	Manufacturing	Umbrella	\$260,000	Strong underwriter relationship with the broker.

Auto repair	Services	Directors and Officers	\$195,000	Responsive underwriting to support an uplist transaction.
Commercial roofing	Construction	Cyber, Professional Liability	\$50,000	Local underwriting and risk control.
Equipment installation	Construction	Directors and Officers Liability, Fidelity, Professional Liability	\$15,000	Quick placement of run-off D&O, with a go-forward Private D&O and Crime solution for a private equity acquisition.



For more information, please contact your local CNA underwriter or visit our website at cnacanada.ca.

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