

Eastern Region

Demonstrating Broad Appetite

Each win tells a story - why brokers and clients chose CNA and how our differentiated approach helped secure the right coverage for complex risks. From comprehensive multi-line placements to fast, responsive underwriting and specialized terms, these wins showcase our ability to partner with you to solve challenges and create value for your clients.

Description of Operations	Customer Segment	Coverages Written	Premium	Reasons for Success
Machine shops	Manufacturing	GL, Property	\$25,000	Quick turnaround and proactive underwriting.
Furniture manufacturing	Manufacturing	Boiler and Machinery, GL, Property	\$25,000	Strong broker relationship and timely execution.
Machinery & equipment installation	Construction	Boiler and Machinery, GL, Builder's Risk, Umbrella	\$85,000	Structured equipment coverage to align with the client's risk profile.
Excavation	Construction	Boiler and Machinery, GL, Property, Umbrella	\$60,000	Expedited underwriting service enabled timely placement.
Metal distribution	Wholesale Trade	Marine	\$115,000	Tailored coverages and specialized terms.
Machinery parts manufacturing - tools	Manufacturing	Marine	\$50,000	Competitive terms including cross-border and strong communication.
Professional & trade associations	Services	Cyber, Professional Liability	\$13,000	Broad international capabilities.



For more information, please contact your local CNA underwriter or visit our website at cnacanada.ca.